

MPS Monitor 2.0

Outstanding Fleet Management Solution



mps Monitor
Printer Monitoring in the Cloud



MPS Monitor 2.0 has claimed the Buyers Lab (BLI) 2021 Pick Award for Outstanding Fleet Management Solution from Keypoint Intelligence thanks to its...

- Ability to support the wider needs of fleet managers through invoice and contract creation as well as the automation of consumables shipping logistics
- Ability to empower fleet managers so they can provide proactive customer service via notifications, at-a-glance consumables levels, and in-depth device data
- Integration of the Microsoft Power BI data analysis system to help dealers drum up new sales opportunities and control costs
- Scalable, cloud-based nature, which provides users with access to their data from anywhere

Dealers are in an increasingly competitive marketplace and need fleet management software that aids and assists them whenever and wherever they are. Cloud-based MPS Monitor 2.0 does exactly that. It provides dealers with at-a-glance consumables levels data for fast decision making, alerts and notifications to enable proactive customer service and boost customer retention, and reports with which dealers can analyze customer and device data to make informed decisions and measure profitability. Dealers can also use MPS Monitor 2.0's administrative tools to create and manage contracts and invoices.

MPS Monitor has a strong tradition of creating data collection agents (DCAs) that meet stringent security standards and run on a diverse set of platforms. Not only do DCAs run on Windows, Mac OS, and Linux platforms, they can also be installed on Raspberry Pi devices and Kyocera HyPAS, Samsung XOA, and Lexmark EsF MFPs. This means dealers can meet the demands and IT environment of any customer. Plus, MPS Monitor now integrates with Microsoft Universal Print so dealers and customers can benefit from Universal Print and still benefit from managed print services.

"We've watched the MPS Monitor fleet management system mature over many years, and the latest incarnation gives dealers everything they need to monitor



devices, analyze device use, proactively monitor and ship consumables, and even create contracts and invoices,” said Andrew Unsworth, Consulting Editor at Keypoint Intelligence. “The solution embraced cloud technology from the start, empowering its users to access device data anywhere, and it has consistently provided customers with a flexible array of DCAs to support their business.”

About Keypoint Intelligence

For almost 60 years, clients in the digital imaging industry have relied on Keypoint Intelligence for independent hands-on testing, lab data, and extensive market research to drive their product and sales success. Keypoint Intelligence has been recognized as the industry’s most trusted resource for unbiased information, analysis, and awards due to decades of analyst experience. Customers have harnessed this mission-critical knowledge for strategic decision-making, daily sales enablement, and operational excellence—improving business goals and increasing bottom lines. With a central focus on clients, Keypoint Intelligence continues to evolve as the industry changes by expanding offerings and updating methods, while intimately understanding and serving manufacturers’, channels’, and their customers’ transformation in the digital printing and imaging sector.

About Buyers Lab Software Pick Awards

Document Imaging Software Picks stand alone in the industry and are hard-earned awards as they are based on rigorous testing, including evaluation of key attributes such as features, usability, and value. Each product that passes its lab test earns a Platinum, Gold, Silver, or Bronze rating, with the best performers qualifying as Pick contenders.

KEYPOINT INTELLIGENCE • North America • Europe • Asia

Senior Leadership

Mack Brothers
CEO and President

Randy Dazo
Chief Strategy & Operations
Officer

Deanna Flanick
Chief Revenue Officer

Matt Farmer
Vice President, Finance

Software Solutions Team

Jamie Bsales
Director, Smart Workplace &
Security Analysis

Lee Davis
Associate Director,
Software/Scanners

Colin McMahon
Senior Editorial Analyst

Ilya Reutsky
Software Solutions Analyst

Andrew Unsworth
Consulting Editor

Len Wolak
Solutions Lab Technician

